1.5 Market analysis and environmental assessment. Describe the business/nonprofit environment where your organization will operate. What other organizations are in the immediate environment that may be similar to yours? How are their services complementary, similar, or different than what your organization would offer? Because of this, what chances for long term operations would you project for your organization? (15 points)

## Adam & Angelina

Second Chance Collective will operate within Chattanooga's network of nonprofit organizations and community initiatives that provide reentry services to formerly incarcerated individuals. Several key organizations serve overlapping populations, yet none offer the comprehensive, family-centered support that Second Chance Collective aims to provide. For example, the Chattanooga Community Reentry Program focuses on job readiness, housing assistance, and family reunification services. However, it does not specifically target formerly incarcerated fathers or offer mental health services and legal support for parental rights (*Chattanooga Community Reentry Program*, 2022).

Another notable organization is The Next Door, which provides counseling, employment services, and family support for women reentering society after incarceration. While highly valuable, its programs cater primarily to female clients, leaving a gap in services for fathers (*The Next Door*, 2023). Similarly, Tennessee Reconnect assists formerly incarcerated individuals in accessing educational and career opportunities but lacks services addressing parenting challenges or offering family therapy and supervised visitation (*Tennessee Reconnect*, 2021).

While these organizations fulfill important roles in the reentry services ecosystem, Second Chance Collective will differentiate itself by offering an integrated approach. Our program will combine legal support for parental rights, family therapy, parenting workshops, job training, and housing assistance to address the unique needs of formerly incarcerated fathers. This holistic model ensures that fathers receive the practical tools and emotional support they need to successfully reintegrate into their communities. According to Jones (2021), addressing multiple barriers to reentry through comprehensive, family-centered programs significantly improves long-term outcomes for both parents and children. Furthermore, our emphasis on rebuilding family relationships through supervised visitation and legal guidance on custody and child support will distinguish Second Chance Collective from other regional services (National Reentry Resource Center, 2020).

Given the unmet need for specialized services for fathers and the increasing demand for holistic reentry programs, Second Chance

Collective is well-positioned to fill this niche and foster long-term sustainability. Collaborating with community partners will further strengthen our ability to meet these needs, creating pathways for program participants to achieve stability and success while reducing recidivism rates.

While these organizations serve important functions, Second Chance Collective will offer a more integrated approach, combining legal support for parental rights, family therapy, parenting workshops, job training, and housing assistance. These services, paired with peer support groups and advocacy for policy changes. will fill a critical gap in Chattanooga by offering a holistic solution to the challenges of reintegration for fathers. The emphasis on rebuilding family relationships through supervised visitation and legal support for child custody will further distinguish Second Chance Collective from other services in the region. This unique combination of services is expected to foster strong community partnerships and improve long-term sustainability by addressing both immediate needs and long-term reintegration for the target population. Given the need for more specialized services for formerly incarcerated fathers and the growing demand for holistic reentry programs, Second Chance Collective is well-positioned to fill this niche and ensure its long-term impact within the community.

Chattanooga Community Reentry Program. (2022). *Reentry services overview*. Hamilton County Office of Reentry. https://chattanoogaendeavors.org/about/

The Next Door. (2023). *Our programs*. https://thenextdoor.org/what-we-do/

Tennessee Reconnect. (2021). *Reconnect for justice-involved individuals*. Tennessee Higher Education Commission. https://www.tnreconnect.gov/